

SOLE SOURCES & PREFERRED VENDORS LIST

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Sole Sources

Green Mountain Power

Service: electricity

Annual cost: \$16,570 (FY15)

Preferred Vendors

John Baggs

Service: Town Hall Cleaner

Reason: Good quality; reliable; knows Town's needs; reasonably priced; town resident

Annual cost: \$4,100 (FY15)

BlueCross BlueShield of Vermont

Service: Health Insurance

Reason: Long term provider of service; national network; lower price than alternative vendor

Annual cost: \$96,049 (FY15)

Charlotte Volunteer Fire & Rescue, Services, Inc.

Service: fire, rescue and emergency management

Reason: quickest response; excellent service; reliable; town residents

Annual cost: \$510,960 (FY15)

Climate Systems, Inc.

Service: maintenance of air conditioning and air handling systems in Town Hall, Library and Senior Center

Quotes from three vendors were obtained in fall, 2013

Reason: Lowest quote; reliable service

Annual cost: \$2,695 (FY15)

Delta Dental

Service: Dental care insurance

Reason: Long term provider of service; good rates (for VLCT members); very good service;

Annual cost: \$12,288 (FY15)

Lamoureux & Dickinson

Service: Review of wastewater designs and other engineering plans associated with land use permitting

Quotes from other vendors were obtained in summer, 2014

Reason: Good technical background; good communications; reasonably priced

Annual cost: \$3,337 for period of 9/29/14—6/30/15

Lewis Excavating

Service: Maintenance and repair of town highways

Reason: Extensive experience with Charlotte roads; excellent work; excellent customer service; town resident

Annual cost: \$392,564 (FY15)

New England Municipal Resource Center

Service: Computer programming for grand list & tax billing, general ledger, accounts payable, payroll, Thompson's Point lease and wastewater billing

Reason: Extensive experience; very good product; very good customer service

Annual cost: \$30,397 (FY15)

P&P Septic

Service: Pump septic tanks; trouble-shoot problems with tanks and pump station; perform repairs

Reason: Extremely reliable; knowledgeable; competitive pricing

Annual cost: \$1,732 (FY15)

Patterson Fuels

Service: Fuel oil and boiler/furnace maintenance & repair for Town Hall, Senior Center and Library

Reason: Long term service; reliable; excellent customer service; competitive pricing; owned by resident

Annual cost: \$12,455 (FY15)

SJW Docks (Steve Williams)

Service: Operation and maintenance of Thompson's Point Wastewater System

Reason: Extremely knowledgeable about the wastewater system; very reliable; excellent service and communications with town staff and with Thompson's Point residents

Annual cost: \$94,312 (FY15)

SJW Docks (Steve Williams)

Service: Installation, removal and repair of docks/floats at the Town Beach

Quotes from other vendors were obtained in _____

Reason: Very reliable; excellent service and communications with town staff

Annual cost: \$5,255 (FY15)

Stitzel, Page & Fletcher

Service: Legal advice and representation

Reason: Long term service; extensive experience with the many areas of municipal law; size of firm allows access to multiple perspectives; reliable service

Annual cost: \$31,041 (FY15); \$42,749 (FY14); \$15,479 (FY13)

Vermont League of Cities and Towns

Service: Range of services assisting municipal functions, including: insurance, education, lobbying state legislature, legal advice

Reason: Extensive experience; good customer service; provides wide range of assistance

Annual cost: annual dues = \$4,992 (FY16); unemployment insurance = approx. \$750;
property/liability insurance = \$41,230 (FY16)

Waitsfield & Champlain Valley Telecom

Service: phone & data for Town Hall, Senior Center, and Library

Reason: Alternative vendors are not currently available; this may change in the coming year

Annual cost: approx. \$8,900 (FY15)