



# VISITING NURSE ASSOCIATION OF CHITTENDEN AND GRAND ISLE COUNTIES

Home Care for Adults and  
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September 14, 2015

Lane Morrison, Selectboard Chair  
Town of Charlotte  
PO Box 119  
Charlotte, Vermont, 05445

Dear Mr. Morrison:

Each year the Visiting Nurse Association of Chittenden and Grand Isle Counties (VNA) provides essential health care services to your residents regardless of their ability to pay.

In the past, many towns hired Town Nurses to care for residents and help them remain in their homes. With support from towns, the VNA took on this role. Last year, the VNA cared for over 5,500 individuals and families and provided \$1.87 million in charitable care (the gap between what we are paid and the actual cost of providing services). Annual contributions from the 22 cities and towns we serve help cover a portion of the debt the VNA incurs. Meanwhile, we continually take a multi-faceted approach to keep our costs as low as possible while still improving quality of care.

The VNA, like your local EMS, police and fire departments, is a vital part of your community's safety net. Supporting home health care helps Charlotte residents stay in their communities and homes, rather than ending up in emergency rooms, hospitals and nursing homes.

Attached you will find a report on VNA services provided in Charlotte during fiscal year 2015 (July 1, 2014 – June 30, 2015) and our request for funding in FY2017. Also enclosed is a description of VNA services available to your residents. **We are requesting \$9,092, which represents level funding with your last contribution.**

The VNA 2014 Report to Our Community (which includes an overview of VNA programs on pages 8-9) is available on our website at [www.vnacares.org/news-events/publications](http://www.vnacares.org/news-events/publications). Feel free to use any of this information in your Town's Annual Report.

**We would be pleased to meet with your Selectboard or budget committee to discuss our services and request. Please call Nicole Haley, Assistant Director of Development, at (802) 860-4439 to arrange.**

The VNA is committed to providing high-quality, cost-effective and beneficial services to the residents of Charlotte. Thank you for your continued partnership.

Sincerely,

Judy Peterson, RN  
President and CEO



United Way  
of Chittenden County



## Town of Charlotte VNA Request for Funding FY 2017

### Care Report for FY15:

The VNA cared for 77 people in Charlotte during our past fiscal year (July 2014– June 2015) with the following services:

VNA SERVICE	VISITS	HOURS
Nursing	414	
Physical Therapy	237	
Speech Therapy	10	
Occupational Therapy	58	
Social Work, Social Service	31	
Licensed Nursing Assistant		28
Homemaker		334
Personal Care Attendant		334
<b>Total</b>	<b>750</b>	<b>696</b>
	<b>Visits</b>	<b>Hours</b>

COST OF PROVIDING CARE	AMOUNT
Total cost of VNA services	\$157,079
Amount reimbursed by Medicare, Medicaid, private insurance, contracts and patient fees	\$146,544
<b>Remaining balance</b>	<b>\$10,535</b>

The VNA requests annual contributions from each city and town in our two-county region. Your contribution is critical to supporting the **\$1.87 million** of charitable care we provide each year (this represents the gap between what we were paid and the actual cost of providing services).

Last year, the VNA cared for over 5,500 people of all ages, regardless of their ability to pay. Your contribution helps ensure Charlotte residents can access essential health care services at home to keep them healthy, independent and active members of your community.

Charlotte pledged \$9,092 for FY2016. Thank you.

### FY17 Request:

**For fiscal year 2017, the VNA is requesting a contribution of \$9,092.**



## VISITING NURSE ASSOCIATION OF CHITTENDEN AND GRAND ISLE COUNTIES

### VNA Services in your Community

The Visiting Nurse Association of Chittenden and Grand Isle Counties (VNA) is a 109-year-old nonprofit home health agency caring for whole families with services that span a lifetime – from critically ill children to vulnerable young families to adults who need rehabilitation, long-term care, adult day services or end-of-life care.

In the past, many towns hired Town Nurses, who were responsible for providing care to residents. With support from the towns we serve, the VNA took on that role. The VNA cares for children, adults, seniors, and families, helping keep people where they most want to be – at home. The VNA provides medically necessary home and community-based care to individuals and families *regardless of their ability to pay.*

Our founders established a directive, “to serve all who turn to the VNA in their time of need,” which still guides our work today. In just the past year, **the VNA provided \$1.87 million in charitable care to our neighbors in need**; charitable care is health care provided for free or at reduced prices.

#### The VNA offers the following programs and services:

- Family and Children’s Services, helping families learn to thrive through pregnancy and early childhood years in homes and at the VNA Family Room Parent Child Center
- In-home nursing, physical, occupational, and speech therapy to help people regain independence after illness
- Private Care Services, offering support for everyday tasks to make living at home safe and comfortable
- Long-term in-home care, helping people live their best lives in the setting they prefer
- Adult Day Programs, helping older adults keep connected in a safe, stimulating, home-like environment
- Palliative care, Hospice and Vermont Respite House, caring for people with serious illness and their families
- Flu clinics and blood & cholesterol checks, providing preventative care for long-term health



*Photos by Daria Bishop*

Contact the VNA: 802.658.1900    [www.vnacares.org](http://www.vnacares.org)    [info@vnacares.org](mailto:info@vnacares.org)



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